## Message Text

UNCLASSIFIED

PAGE 01 BEIRUT 03076 050952Z ACTION NEA-11

INFO OCT-01 EUR-12 ISO-00 EB-08 /032 W ------074036 051101Z /15

R 050850Z JUNE 78 FM AMEMBASSY BEIRUT TO USDOC WASHDC INFO SECSTATE WASHDC 8175 AMEMBASSY ATHENS

**UNCLAS BEIRUT 3076** 

ATHENS FOR RTDO KINNEAR

E.O. 11652: N/A TAGS: BBSR, LE

SUBJECT: SPECIAL WTDR SERIES FROM BEIRUT

REF: UNCLAS BEIRUT 6137 OF DECEMBER 77.

- 1. IN MAY, POST COMPLETED FIRST 50 VOLUNTARY WTD REPORTS IN SERIES DESIGNATED "POSTWAR". STARTING WEEK OF JUNE 5 YOU WILL BE RECEIVING AT INTERVALS A SECOND SERIES OF 50 DRAWN FROM (A) MAJOR LOCAL PRODUCERS OF U.S. PRODUCTS UNDER LICENSE OR FRANCHISE, (B) MEDICAL AND SCIENTIFIC EQUIPMENT IMPORTERS AND (C) GENERAL MERCHANDISE IMPORTERS DISTINGUISHED BY SIZE AND REPUTATION. FIELD INTERVIEWS WITH THESE TARGET IMPORTERS/PRODUCERS BEGAN JUNE 1.
- 2. THIS PROGRAM OF VOLUNTARY REPORTS UPDATES OUR FILES ON IMPORTANT FIRMS BUT HAS SERVED ALSO TO REOPEN VALUABLE LINES INTO POST WAR BUSINESS COMMUNITY HERE. IT IS OUR EXPECTATION THAT THE MOST FEASIBLE INQUIRIES RE EXPANDED FRANCHISE RIGHTS, DISTRIBUTOR SHIPS AND AGENCIES WILL COME FROM THESE TOP TIER FIRMS, INCLUDING SOME THAT SEEM AT FIRST GLANCE UNLIKELY. LOCAL SEVEN-UP BOTTLER, TO CITE AND EXAMPLE, SEEKS EXPLOIT HIS BROAD DISTRIBUTION SYSTEM TO MARKET A TOP QUALITY U.S. ICE CREAM AND UNCLASSIFIED

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PAGE 02 BEIRUT 03076 050952Z

A LINE OF FROZEN FOODS.

3. CONTINUATION THIS VOLUNTARY PROGRAM WILL NOT CONFLICT WITH WTDR SERVICES TO USDOC AND BUSINESS REQUESTERS. LANE

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*** Current Handling Restrictions *** n/a
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<sup>\*\*\*</sup> Current Classification \*\*\* UNCLASSIFIED

## Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 05 jun 1978 Decaption Date: 01 jan 1960 Decaption Note: Disposition Action: n/a

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Litigation History:
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Subject: SPECIAL WTDR SERIES FROM BEIRUT

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Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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